

Annual Report

for the Southside Virginia Association of REALTORS®



Mission Statement

Southside Virginia Association of REALTORS® serves as a community resource by enhancing professionalism, enforcing the Code of Ethics, and protecting homeownership and property rights through advocacy and education.

Strategic Plan

Objective 1: Education/Professionalism

SVAR will deliver easily accessible continuing education and professional development services to enhance member professionalism and leadership opportunities.

Objective 2: Advocacy

SVAR will promote awareness and involvement in local, state and national advocacy to protect homeownership, diversity, equity, and inclusion, and fair housing.

Objective 3: Community Outreach

SVAR shall engage the community and its membership by providing social, informational, and charitable activities and events.

Objective 4: Member Services

SVAR shall provide continuing support to members focusing on real estate practices and industry standards.

Objective 5: Administration

SVAR will maintain a well-managed and financially stable association for its members.

2025 Board of Directors

President:	Nancy Steinke
President Elect:	Pamela Artis
Past President:	Joy Harris Cobb
Treasurer:	Eileen Knode
Directors:	Norris Hardy Lorna Cornett Christy Bowman Debra Russell LeQuan Hylton

SVAR Staff

CEO:	Danielle Via
Member Services:	Morgan Chandler



Nancy Steinke



Pamela Artis



Joy Harris Cobb



Eileen Knode



Norris Hardy



Lorna Cornett



LeQuan Hylton



Debra Russell



Christy Bowman

SVAR by the Numbers

COMMITTEES & CHAIRS

13

- **Membership:** Brittany Swigert and Norris Hardy
- **Community Engagement:** KC Terkper and Kirsten Moser
- **Education:** Al Wells
- **Risk Management:** Jennifer Resnick and Kimberly Porter
- **Finance:** Jerome Ford and Larry Lewis
- **Advocacy:** Larry Lewis and Ken Pritchett

MEMBERSHIP

462

Primary Members	389
Secondary Members	25
Preferred Partners	48

TASK FORCES & CHAIRS

4

- **Awards:** Kimberly Porter
- **LDAC:** Joy Harris Cobb
- **DEI:** KC Terkper
- **Non-Dues Revenue:** Jennifer Resnick

Association Financial Report

YTD October 31, 2025

Assets	\$992,500
Expenses	\$241,228.92
Income	\$263,789.84

YOU made 2025 great!



Thank You to our 2025 Preferred Partners

Gregory and Associates
Incredible Cleaning Services
Cutco Closing Gifts
Crater Community Hospice
Nothing Bundt Cakes
Southpark Carpet and Flooring
A1 Door Company
Home Team Inspection Service
WIN Home Inspection
Complete Contracting
Signature Craft
Mueller Builders
Renovation Sells
Shogun Services
Cinch Home Services
Guard Home Warranty
Virginia Housing
A2 Insurance Services
Atkinson Insurance Agency
Bishop Insurance Services

Ligon Jones Insurance
Edward Jones
CVR MLS
Haul X
Alcova Mortgage
Chesapeake Bank
Liberty Federal Credit Union
Colonial Farm Credit
First Heritage Mortgage
OVM Mortgage
Presidential Mortgage
Prosperity Home Mortgage
Tidewater Mortgage Services
Waterstone Mortgage
Virginia Credit Union
Wells Fargo
Cavalier Moving
Quality Moving Services
J Carraway Media
In the Best Light
RVA Roofing Services
Fidelity Termite and Pest Control
B&T Towing
Appomattox Title Company
Day Title Services
Old Dominion Title & Escrow
Vesta Settlements



SOUTHSIDE VIRGINIA ASSOCIATION OF REALTORS®

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SVAREaltors.com

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