

# 2023

## Annual Report

*for the Southside Virginia Association of REALTORS®*



# Mission Statement

SVAR is the voice for real estate in Southside Virginia while enhancing members' professionalism through education, enforcement of the Code of Ethics, protecting homeownership and property rights through legislation and advocacy.

## Strategic Plan

### Objective 1: Education/Professionalism

SVAR will deliver easily accessible continuing education and professional development services to enhance member professionalism and leadership opportunities.

### Objective 2: Advocacy

SVAR will promote awareness and involvement in local, state and national advocacy to protect homeownership, diversity, equity, and inclusion, and fair housing.

### Objective 3: Community Outreach

SVAR shall engage the community and its membership by providing social, informational, and charitable activities and events.

### Objective 4: Member Services

SVAR shall provide continuing support to members focusing on real estate practices and industry standards.

### Objective 5: Administration

SVAR will maintain a well-managed and financially stable association for its members.

## 2023 Board of Directors

President: Jennifer Resnick

President Elect: Joy Harris-Cobb

Past President: Norris Hardy

Treasurer: Jerome Ford

Directors:  
Seletra Sutherland  
Brett Harris  
Eileen Knode  
Nancy Steinke  
Pamela Artis

## SVAR Staff

Member Services: Danielle Via



Jennifer Resnick



Joy Harris-Cobb



Norris Hardy



Jerome Ford



Seletra Sutherland



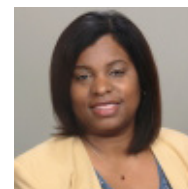
Brett Harris



Eileen Knode



Nancy Steinke



Pamela Artis

# SVAR by the Numbers

## COMMITTEES & CHAIRS

# 18

- **Affiliates:** Ray Ferguson
- **Awards:** Troy Gibbs
- **Community Affairs:** KC Terkper
- **Education:** Al Wells
- **Grievance:** Doug Compton
- **Investment:** Eileen Knode
- **Legislative:** Mary Ann White
- **LDAC:** Norris Hardy
- **Property Management:** Christy Roccaforte
- **Professional Standards:** Mary Ann White
- **RPAC Fundraising:** Larry Lewis
- **Budget & Finance:** Larry Lewis
- **Golf:** David Tucker
- **Cookout:** Christy Bowman
- **Fashion Show:** Kathie Braswell
- **Awards Banquet:** Patty Nix
- **DEI:** KC Terkper
- **SVAR Networking Group:** Fletcher Allen

## MEMBERSHIP

# 531

Primary Members	438
Secondary Members	32
Affiliate Members	60
Institute Members	1

## Association Financial Report

### YTD October 31, 2022

Assets	\$1,097,948
Gross revenue	\$319,030
Expenses	\$223,319
Net Income	\$95,712

### YTD October 31, 2023

Assets	\$1,088,756
Gross revenue	\$248,500
Expenses	\$193,318
Net Income	\$55,181

## YOU made 2023 great!



# Thank You to our 2023 Affiliates

A-1 Door Company  
Achosa Home Warranty  
ALCOVA Mortgage  
All N 1 Services  
America's Preferred Home Warranty  
Ameris Bank Mortgage  
AmeriSpec Inspection Services  
of Richmond  
Appomattox Title  
Atkinson Insurance  
Bank of Southside Virginia  
Blue Ridge Bank  
Bowen Photography and Aerial Services  
Brightway Insurance  
Cardinal Home Inspections  
Celebration Title Group  
Central Virginia Regional MLS  
C&F Mortgage  
Chesapeake Bank  
Cinch Home Services  
Colonial Farm Credit  
Complete Contracting LLC  
Cutco Closing Gifts  
Day Title  
Dynamite Detailing  
and Powerwashing Service LLC  
Edward Jones  
Embrace Home Loans  
Fidelity Termite

First American Home Warranty  
Gregory and Associates  
Guild Mortgage  
Home Builders Association  
Southside Virginia, Inc  
HomeStar  
Incredible Cleaning Services  
Incredible HVAC  
J Carraway Media  
Liberty Federal Credit Union  
Ligon L Jones Insurance Services Inc  
Loan Depot  
Nations Lending  
New York Life  
Old Dominion Title and Escrow  
PenFed Credit Union  
Pillar to Post - The Lowery Team  
Presidential Mortgage  
Prosperity Home Mortgage  
RoofMaxx of Richmond  
Sherwood Title  
Signature Craft LLC  
Southpark Carpet and Flooring  
Tidewater Mortgage Services, Inc.  
Village Bank Mortgage  
Virginia Housing  
Wells Fargo Home Mortgage  
West Hundred Title Company, LLC  
WIN Home Inspection



**SOUTHSIDE VIRGINIA ASSOCIATION OF REALTORS®**

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