

Sometimes a delectable thing to eat is best savored in many small bites rather than one big one. It’s easier to consume and helps one better appreciate the flavor. Think scrumptious chocolate cake or an achingly good truffle.

The Southside Virginia Association of REALTORS®’ new Easy Dues Payment Plan is akin to that.

The plan, now available, lets SVAR members disburse their dues easily and efficiently by breaking down the annual total into 11 equal monthly payments to be automatically deducted from one’s bank account or credit card on the last business day of the month.

To see the fee schedule based on when you enroll, go to  
[http://svarealtors.com/\\_docs/membership/2017DuesInfo.pdf](http://svarealtors.com/_docs/membership/2017DuesInfo.pdf).

For Dues Year 2017, each of the 11 monthly Easy Dues Payment Plan allocations will be \$47, with the first payment drawn at the end of February 2017. **The \$47 a month is subject to change based on VAR and NAR rate changes.**

You’ll find the enrollment form at [http://svarealtors.com/\\_docs/membership/DuesForm.pdf](http://svarealtors.com/_docs/membership/DuesForm.pdf).

It’s no surprise that the recession hit REALTORS® hard, and the new plan’s implementation is a welcome response to the recovering economy’s challenges.

“The new Easy Dues Payment Plan for SVAR allows members to better budget their dues expense,” said Blair Kinchen, SVAR’s controller. In providing a monthly payment option that automatically deducts from a member’s bank or credit card account on the last day of each month, no action is required “other than filling out an enrollment form,” Kinchen said. That means no late fees, either.

In other words, to borrow a famous infomercial tagline, just “set it and forget it.”

Current members may enroll in the new plan at any time throughout the year. New members are not eligible to enroll in it until they are caught up on all payments invoiced to them.

For the full schedule of payments if enrolling after February 2017, also see  
[http://svarealtors.com/\\_docs/membership/2017DuesInfo.pdf](http://svarealtors.com/_docs/membership/2017DuesInfo.pdf) for the complete breakdown.

And, of course, the one-time dues payment option remains available, too, if that best suits one’s needs.

Whether one opts for the new Easy Dues Payment Plan or the one-and-done-dues-payment approach, the benefits of SVAR membership – from member support to special events, or arbitration/mediation/ethics/professional standards services to the legislative affairs program – remain clear. SVAR’s mission statement best sums up our organization’s duty and lifework: “to be the voice for real estate in Southside Virginia and enhance our members’ ability to be respected professionals,” all while “promoting excellence in real estate business practices and advocating on behalf of the interests of private property owners.”

Have questions about the new plan? Please don’t hesitate to contact SVAR member support specialist Danielle at [dmarchant@svarealtors.com](mailto:dmarchant@svarealtors.com) or (804) 520-4486.